

Commercial Highlights 2013/14

- ✓ CivilianJobs.com Most Valuable Employer (MVE) for Military 2014
- ✓ Military Times Best for Vets: Employer
- ✓ CivilianJobs.com Most Valuable Employer (MVE) for Military 2013 (Finalist)
- ✓ The JobCrowd's Top Companies For Graduates To Work For
- ✓ The JobCrowd's Top IT Services & Consulting Companies To Work For
- ✓ Europe's 500 Fastest Growing Companies
- ✓ UK Guardian 300 Most Popular Graduate Employers
- ✓ The Sunday Times PwC Profit Track 100

Operational Highlights 2013/14

- ✓ FDM announces they have 1,000 vacancies in 2014
- ✓ FDM extends its service delivery and opens an Academy in Toronto
- ✓ FDM opens new state-of-the-art Academy in London
- ✓ FDM established a trading entity in Shanghai, China
- ✓ FDM expands its New York office to occupy an additional floor in 14 Wall Street
- ✓ FDM UK launches its dedicated Ex-Forces Program

Corporate Highlights 2013

- ✓ Revenue: 2.1% increase to \$177.5 million in 2013 (\$173.8 million in 2012)
- ✓ Gross profit: 10.0% increase to \$69.9 million in 2013 (\$63.5 million in 2012)
- ✓ Operating profit: 14.5% increase to \$35.6 million in 2013 (\$31.1 million in 2012)



Company Background

FDM Group is a global professional services provider with a focus on IT, specializing in Project Management, Business Analysis, Development, Application Support, Production Support, Infrastructure Support, Quality Assurance and Testing, and Data and Operational Analysis. Its business model is both unique and robust, bringing people and technology together.

FDM has centers across North America, Europe and Asia and has firmly established itself as an award-winning service provider, supplying effective and innovative IT and business solutions to over 130 clients across multiple business sectors. Some of FDM's clients include NYSE Euronext, Credit Agricole, HSBC, Nomura, Sirius, UBS, Royal Bank of Scotland, and Credit Suisse.

The FDM Academy is a unique fast-track center, designed to train recent university graduates and military veterans to become professional IT and business Consultants. FDM's award-winning Academy Program bridges the gap between academia and employment, equipping aspiring Consultants with the essential combination of technical skills and commercial experience.

The FDM Veterans Initiative offers military veterans a tailored career path to support their transition into the corporate workforce. FDM provides veterans with vocational training in a number of disciplines both business and technically focused, followed by commercial experience working with our prestigious clients as IT and business professionals. This puts veterans on a specialized career path and supports their transition into the corporate world.

Key Quotes

Director Service/Network Operations at NY Stock Exchange: “Tania's dedication, attention to detail and ability to learn quickly shows that the FDM approach to consulting services is on the right path to provide solutions for the financial business community. After just a short period of time Tania has become a trusted and valued member of the IT Operations team. She is a go to person for many production support items not only within IT organization, but also within the business unit. It is a pleasure to have Tania on my team.”

Director at UBS: “Alessandra overcame both technical and logistical challenges professionally. She has done a fantastic job of managing upgrade schedule and completing upgrades so far. Thanks to Alessandra, we are on track to finish the upgrade before the end of the year. Alessandra is an asset to both UBS and FDM. She is a good ambassador for FDM and we are very happy with Alessandra's performance.”

Conor Fallon, FDM Consultant: “FDM provided the means for me to get my foot in the door of the IT industry. With no previous work experience, it was impossible to successfully market myself to a reputable firm. FDM has the necessary relationships that allowed me to obtain a position with no work experience.”

Saumil Parikh, FDM Consultant: “I would definitely recommend FDM to future employees because it not only gives you skills to be an employee fit for the IT sector of the finance world, it also gives you the skills to succeed and move forward within the industry. The trainers and the rest of the employees are amongst the best one could hope for, as they are always willing to help and make sure that the trainees are completely prepared to succeed. The trainers don't want you to just get a job, they want to help you lay down a foundation for your career.”

Veterans Initiative

At FDM, we recognize the incredible value that military talent brings to our business and are proud to be a military friendly organization supporting the employment of veterans. The FDM Veterans Initiative offers military veterans a tailored career path to support their transition into the corporate workforce. We provide veterans with vocational training in a number of disciplines both business and technically focused, followed by commercial experience working with our prestigious clients as professional FDM Consultants. This puts veterans on a specialized career path and supports their transition into the corporate world.

The FDM Veteran Advantage

FDM takes a number of measures to ensure veterans a successful transition into their civilian career. Eligible veterans may use their Post 9/11 GI Bill, Montgomery GI Bill, and other educational benefits while enrolled at FDM's Academy. FDM's courses have been reviewed and approved by American Military University for the award of up to 21 semester hour credits towards a Bachelor of Science degree in Information Technology. FDM is a vendor with the Department of Veterans Affairs under the Chapter 31 Vocational Rehabilitation and Education Program and works closely with the Department of Labor Veterans' Employment and Training Services (VETS) and Workforce1 centers.

Partnerships and Sponsorships

FDM has also signed the Statement of Support for the Employer Support of the Guard and Reserve (ESGR) to pledge our commitment to the veteran community. FDM has also demonstrated our commitment to the veteran community through our sponsorships of charitable organizations. FDM focuses on aiding groups dedicated to aiding active military, veterans, and their families such as:

- ✓ Veterans on Wall Street (VOWS)
- ✓ Wall Street Rocks for our Heroes
- ✓ The United War Veterans Council – America's Parade Sponsor
- ✓ Bob Woodruff Foundation's "Stand Up for Heroes" - Purple Heart Sponsor
- ✓ Army Week

Darell Powell-Lee, FDM Consultant and former US Army Finance Specialist: “Separating from the military and transitioning back into civilian life is one of the largest adjustments I have ever made. What made it difficult is the translation of my military experience into a language that could be understood by civilian employers. The training and character preparation I received from FDM has not only provided me with tools necessary to successfully function in a corporate environment but FDM has also helped to bridge the gap between veterans and civilian employers. As a result I am currently working at Credit Suisse as a PMO in portfolio management.”

Contact us

To find out more about the FDM Veterans Initiative, please contact us.

Media Coverage Highlights 2014

Business Wire: Veterans on Wall Street Presents \$1 Million to The Bob Woodruff Foundation

Deutsche Bank USA: Veterans on Wall Street Presents \$1 Million to The Bob Woodruff Foundation

Yahoo Finance: Veterans on Wall Street Presents \$1 Million to The Bob Woodruff Foundation

Market Watch: Veterans on Wall Street Presents \$1 Million to The Bob Woodruff Foundation

Investing: Veterans on Wall Street Presents \$1 Million to The Bob Woodruff Foundation

Computer Weekly: Tech and Engineering Companies Shine in Best for Vets Employers List

Military Times: Best for Vets: Employers 2014

Computer Weekly: Females in IT shine in 100 Women to Watch list

Working Mums Magazine: Getting women into technology

The Sunday Times UK: The Sunday Times Profit Track 100

The Guardian: What advice would you give the women in your life?

Bloomberg: Winners announced for the 2014 FDM everywoman in Technology Awards

Huffington Post Canada: Women: They're Sexy and They Know IT

Recruitment International: FDM Group's COO placed in TechCityInsider's Top 100